

BREHAM APPOINTED GOSCOR DISTRIBUTOR

in Gaborone

In true Goscor Lift Truck Company (GLTC) style, it is moving fast. After a decision to increase its footprint in the SADC region, it has recently appointed several new distributors in neighbouring countries. The latest is the appointment, in Gaborone, Botswana, of Brenham, a general industrial sales and service organisation. It is owned and managed by Ronnie van der Nest and David Nunes, both highly experienced practitioners in the servicing and selling of machinery.

Randhir Haripersad, Goscor Group GM Africa, says that he is optimistic about the possibilities in Botswana with Brenham in place. "Both Ronnie and David are motivated and experienced and we know that they will do justice to the Goscor range of materials handling equipment (MHE) in Botswana."

He adds that Goscor and Brenham are up against some well-established competition

in the region. "But with our proven product excellence and Brenham's skills, I believe that we will make significant inroads for local distribution and service in a short space of time," says Haripersad.

Van der Nest agrees. "We are very excited about the future here and have no doubt that our market share in the MHE space will grow quickly. Even though we only recently concluded the rights to distribute GLTC products in Botswana, we have already been inundated with enquiries. There is no doubt that the Goscor reputation for excellence in both product and service precedes us in this country and we will use this to build an outstanding distribution and service business," says Van der Nest.

It has been agreed that Brenham will start with a few Goscor products and initially will sell mainly Doosan and the Crown range of MHE. "A slow and methodical start is the



Randhir Haripersad, Goscor Group GM Africa.

way we will go and soon we will be able to start increasing the product line," concludes Haripersad. ☼

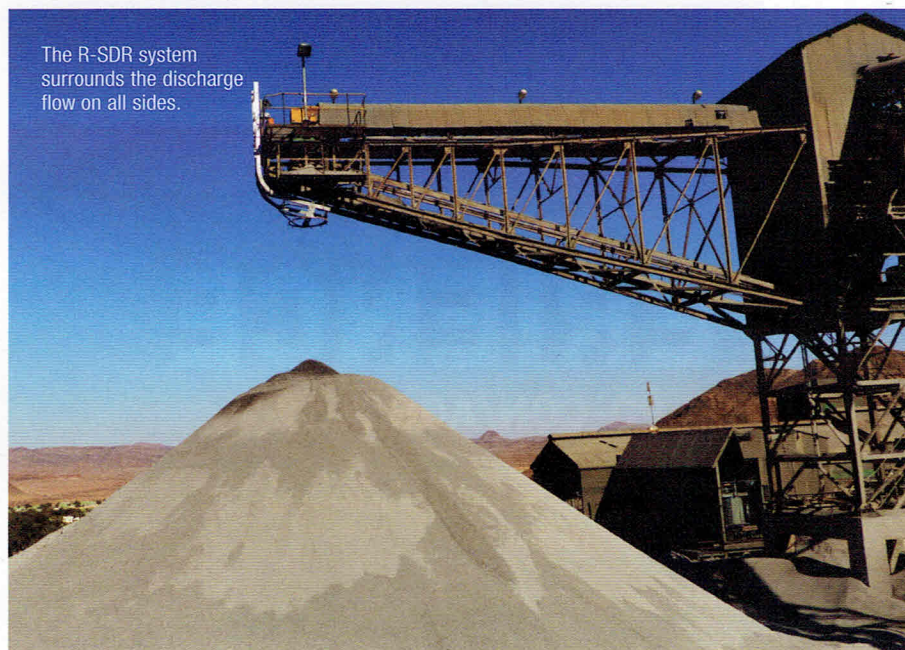
I-CAT launches **NEW STOCKPILE DUST SUPPRESSION SOLUTION**

I-CAT Technical Manager, Morne van Wyk explains that the R-SDR system creates a virtual curtain around material flow for outstanding particle containment. "Engineered to industrial strength and for longevity, the R-SDR system surrounds the discharge flow on all sides, providing simple, focused dust management that is well suited to continuous duty applications, such as radial stackers."

The R-SDR system boasts a stainless steel misting ring designed for mounting at the end of conveyor belts to aid in dust suppression at the discharge point. A variable configuration allows nozzles to be added, removed or replaced with different types and sizes to suit specific applications.

Van Wyk continues: "Thanks to variable particle sizing (VPS) technology, it also features a number of customisable options. It is an intrinsically safe, mounted option, with a fully retractable and serviceable configuration for ease of access, installation and nozzle maintenance."

The PLC-controlled system also consumes low amounts of water, and a booster pump



The R-SDR system surrounds the discharge flow on all sides.

can be added to increase water flow and pressure. Van Wyk says a hose can be supplied with the unit, which also comes with the option of being equipped with a two-way valve for manual control of water flow.

"The water hose connects directly to male

pipe threads on the ring. Water flow can be controlled between 12,3 to 200,44 ℓ/pm at 6,89 bar of input. A water filter can be added for use with non-potable water, for droplet sizes ranging between 50 and 200 microns," he concludes. ☼