

# Largest order for the supply of mobile equipment in Africa



SHUMANI Industrial Equipment, official dealer of the Goscor Group of Companies, secured a contract with Kalmar, part of Cargotec, which represents the largest supply of mobile equipment in Africa and one of the biggest reach-stacker orders globally, according to the company.

Shumani, which means "working" in Venda, is a proudly South African level 2 B-BBEE black-owned and managed company within the industrial and construction market sectors. The

industrial equipment provider is responsible for the supply of the Goscor Group's entire range of industrial and construction equipment to the local mining, construction, industrial, warehousing and manufacturing sectors.

According to Executive Director, Victor Nemukula, Shumani is a certified Kalmar distributor in South Africa. "We have enjoyed a long standing relationship with Kalmar in recognition of their top quality equipment and outstanding reputation as a service provider.

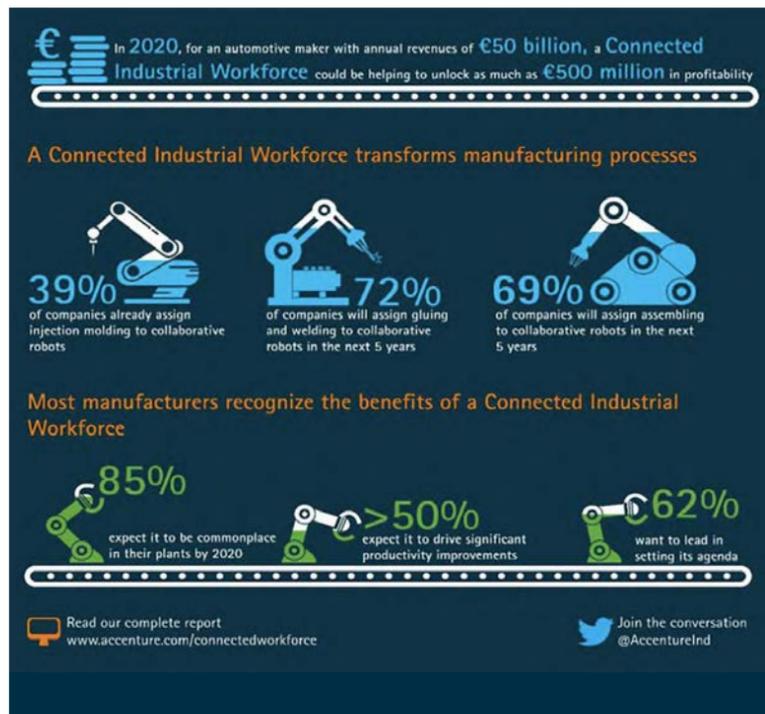
They have a thorough understanding of our customer and end-user operations and provide the best solutions to increase the end-users' productivity."

Kalmar Sales Manager – Southern Africa, Leslie Venketas and Francois Muller Southern Africa Sales Manager commented, "We are delighted to receive this substantial order from Shumani, the vast size of which demonstrates the quality of Kalmar products and technology. Kalmar has a national footprint and can confidently

handle the challenges that are faced in cost-effectively supplying and maintaining a large fleet of equipment at various locations throughout South Africa."

A total of 45 ton reach stackers and seven high empty container handlers were distributed across South Africa to take care of diverse materials handling applications. Kalmar is responsible for maintaining the new units nationally on a full maintenance basis over the contracted period of five years.

## Manufacturers not prepared to harness benefits of digital technologies



DESPITE plans to invest in machines and artificial intelligence as part of their strategy to boost productivity, many automotive and industrial equipment companies are failing to implement the measures needed to harness these capabilities, according to a new report from Accenture.

The report, "Machine dreams; making the most of the connected industrial workforce," is based on interviews with more than 500 business executives in Asia, Europe and the United States involved in setting their company's strategy for the connected industrial workforce. According to the report, manufacturing and production are undergoing rapid change as machines and artificial intelligence are becoming closely integrated with personnel, creating the connected industrial workforce. By combining mobile, safety and tracking technologies with analytics, companies are enhancing the activities of an industrial worker.

The report concludes that the creation of a connected industrial workforce is already part of the business strategy of the majority of automotive and industrial equipment producers, cited by 94% of respondents. Respondents estimate that their companies could spend up to one-quarter of their R&D expenditure over the next five years on connected industrial workforce technologies. This could reach EUR181bn for automotive companies and EUR39bn for industrial equipment companies.

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